

# Navigating the Inflation Reduction Act (IRA): A Guide to Advanced Manufacturing Production Credits

A Strategic Roadmap to Unlocking Federal Tax Credits and Incentives.

**Content Partner: J. v. G. technology GmbH**

*Turnkey solar module production lines — since 1997*

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# Technical Overview: Advanced Manufacturing Production Credits



Created as part of the PVKnowHow Knowledge Network



Prepared by J.v.G. Technology GmbH



Based on composite case scenarios — figures are illustrative of real market conditions

# Key Project Data

**\$0.07/W**

**Module Credit (45X)**

Per DC watt produced and sold — largest single solar component incentive

**2030**

**Phase-Out Begins**

Credit reduces 25% per year from 2030 — full expiry after 2032

**\$35**


**Credit Per Module**

Per standard 500W module produced and sold domestically

**2 Opti...**

**Monetization Paths**

Direct pay (refundable) or transfer to unrelated party

 Scale: Industrial solar module production (US-based) · Incentive: Section 45X Advanced Manufacturing Production Credit · Model: Production-based tax credit · Region: United States · Source: PVKnowHow / J.v.G. Technology GmbH

# The Market Paradox: Why Manufacture Solar in the US?

## The Challenge

- Asian manufacturers dominate global solar production with low cost structures
- US labor and overhead costs are structurally higher than competing regions
- Domestic manufacturers historically struggled to compete on module price alone
- Supply chain concentration creates geopolitical and logistics risk

## The Shift

- Section 45X fundamentally changes the US cost equation via production credits
- A \$0.07/W module credit directly offsets the manufacturing cost gap
- Production-based model rewards operational output – not just capital deployment
- US domestic content bonus creates built-in demand from solar project developers

# The IRA Opportunity: What Is Section 45X?

## Legal Basis

- Created by the Inflation Reduction Act (IRA), effective for components produced and sold after Dec. 31, 2022
- Inserts new Section 45X into the Internal Revenue Code (IRC)
- Final IRS regulations published October 2024 — regulatory certainty now established

## Core Mechanic

- A production-based tax credit (PTC) — not an investment credit
- Credit is earned per eligible component produced *and* sold to an unrelated party
- No prevailing wage or apprenticeship requirements to access full credit amounts

## Scope

- Covers solar energy components, wind components, inverters, battery components, and critical minerals
- Must be produced within the United States — no restriction on ownership nationality
- Mutual exclusivity with Section 48C Advanced Energy Project credit

# How Production Credits Work: The Core Logic

1

## 1 — Produce an Eligible Component in the US

Manufacturing must represent "substantial transformation" — not minor assembly or superficial modification

Production must be completed and sales must occur after December 31, 2022

2

## 2 — Sell to an Unrelated Party

Component must be sold in the ordinary course of a trade or business

Special related-party election available with IRS pre-registration; contract manufacturing rules apply

3

## 3 — Calculate the Credit

Multiply the applicable rate (e.g., \$0.07/W for modules) by production volume in watts

Example: 500 MW/year × \$0.07/W = \$35 million annual credit

4

## 4 — Monetize: Direct Pay or Transfer

Elect direct pay (refundable against tax) for up to five consecutive years

Alternatively, transfer the credit to an unrelated buyer — credits traded at ~92–95 cents on the dollar in 2024

5


## 5 — File Form 7207

Report eligible component sales annually; pre-filing registration required via IRS IRA/CHIPS tool

Documentation of production, sale quantities, and buyer identity is essential

# Eligible Solar Components & Credit Rates

Component	Credit Rate	Basis	Notes
Solar Module	\$0.07 / W (DC)	Electrical capacity	Largest single incentive; \$35 per 500W module
Photovoltaic Cell	\$0.04 / W (DC)	Electrical capacity	Incentivizes domestic cell manufacturing
Photovoltaic Wafer	\$12 / m <sup>2</sup>	Surface area	Critical upstream component for cells
Solar-Grade Polysilicon	\$3 / kg	Weight	Capital-intensive; upstream supply chain anchor
Polymeric Backsheet	\$0.40 / m <sup>2</sup>	Surface area	Module protection layer; stackable with module credit
Torque Tubes / Fasteners	Varies	Capacity-based	Tracker components; relevant for utility-scale

 Credits for individual components can be **stacked** where vertical integration exists (e.g., a manufacturer producing both cells and modules may claim both respective credits).

# Financial Impact: Cost & Revenue Effect

## Cost Reduction Effect

- \$0.07/W module credit directly reduces effective cost of production per watt
- For a 500 MW/yr factory: ~\$35 million annual credit revenue
- Offsets structural cost disadvantages vs. lower-cost manufacturing regions
- No capital investment threshold — every watt produced and sold generates the credit

## Revenue Enhancement Effect

- Credit is additive to module sales revenue — improves margin per watt shipped
- Domestic content bonus on solar projects creates premium demand for US-made modules
- Transferable credits can be monetized immediately even if tax liability is low
- Congress projects \$87.3 billion in total 45X credits claimed by 2028 — broad industry adoption anticipated

# US Competitiveness vs. Asia: The New Equation

## Without 45X

- US labor, land, and overhead structurally higher than Asian benchmarks
- Module cost gap of \$0.05–\$0.10/W historically made US production uncompetitive
- Import-dependent supply chain; exposure to tariff and logistics risk

## With 45X Credits

- \$0.07/W module credit substantially closes or eliminates the cost gap
- Vertical integration (polysilicon → wafer → cell → module) multiplies total credit stack
- Manufacturing investment in solar/wind/battery up 686% from Q2 2022 to Q2 2024

## Additional Competitiveness Levers

- Domestic content bonus on ITC/PTC for solar farms drives buyer preference for US-made modules
- Reduced logistics cost and lead time vs. trans-Pacific supply chains
- No foreign ownership restriction – international manufacturers fully eligible

# Strategic Implications: Local Production & Vertical Integration

1

## Enter at Module Assembly

Lowest capex entry point – \$0.07/W credit immediately accessible; proven turnkey manufacturing concepts available

2

## Integrate Cell Production

Adding cell manufacturing captures additional \$0.04/W – requires higher investment but significantly improves credit stack

3

## Full Vertical Integration

Wafer, polysilicon, and backsheet credits further accumulate – each upstream step adds independent credit revenue

- An experienced European turnkey provider can integrate full-line process methodology from module assembly through to cell integration – reducing the technical learning curve and time-to-production for new US manufacturers.

# Risks: Supply Chain, Regulation & Timing

## Regulatory & Political Risk

- 45X is statutory law, but legislative proposals to modify or restrict credits are active
- Foreign entity of concern (FEOC) restrictions may limit supply chain options
- Executive actions have created uncertainty around IRA disbursement timelines

## Timing & Phase-Out Risk

- Phase-out begins 2030: 75% credit value in 2030, 50% in 2031, 25% in 2032 — then zero
- Factory ramp-up must occur early enough to capture peak credit years
- Delayed entry materially reduces total credit capture over the investment horizon

## Supply Chain & Operational Risk

- Domestic upstream supply (wafers, cells, polysilicon) remains limited — imports still required at many steps
- Documentation and IRS compliance requirements demand robust ERP and traceability systems
- 48C credit and 45X are mutually exclusive — facility planning must segregate qualifying assets carefully

# Implementation Considerations

1

## Entity Structure & Registration

- Establish a US-based manufacturing entity; register via IRS IRA/CHIPS Pre-filing Tool
- Define who claims the credit in any contract manufacturing arrangement — document in writing

2

## Production & Sales Documentation

- Maintain records of component type, production volumes, wattage, and buyer identity for each sale
- Substantial transformation standard must be demonstrable — minor assembly does not qualify

3

## Monetization Strategy

- Assess annual tax liability to determine direct pay vs. transfer — both are valid for any five-year window
- Transfer market is liquid: credits traded at ~92–95¢ on the dollar in H1 2024

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## Turnkey Partner Selection

- Proven manufacturing concepts reduce technology and ramp-up risk significantly
- On-site team training critical — prior manufacturing experience not a prerequisite with the right partner

# FAQ Highlights

## Can a non-US company claim 45X credits?

Yes. Credits are tied to the location of production, not the nationality of the owner. Any entity producing eligible components at a US-based facility and selling to an unrelated party may claim the credit.

## Is 45X a PTC or an ITC?

It is a Production Tax Credit (PTC) – earned per unit produced and sold, not based on initial capital investment. This rewards operational scale and output efficiency rather than upfront spending alone.

## Can module and cell credits both be claimed?

Yes, where vertical integration exists. A manufacturer producing both cells and modules may claim the \$0.04/W cell credit and the \$0.07/W module credit independently, stacking total credit value per watt.

## What is the domestic content bonus?

Solar farms using a qualifying percentage of US-made components receive an enhanced ITC/PTC bonus credit. This creates direct commercial demand from project developers for 45X-eligible domestically produced modules.

# Strategic Conclusion

## A Structural Opportunity

- Section 45X fundamentally changes the US solar manufacturing cost equation
- \$0.07/W module credit offsets the structural cost gap vs. Asian producers
- Production-based model rewards scale, efficiency, and operational discipline

## A Time-Bounded Window

- Phase-out begins 2030 — early movers capture the maximum credit years
- Vertical integration multiplies credit stack and long-term competitiveness
- Proven turnkey manufacturing concepts are available to accelerate market entry

## Risk-Adjusted Assessment

- Regulatory and political risks are real but credits remain statutory law
- Financial incentives alone do not build a factory — operational planning and technical execution are equally critical
- Success depends on sound partner selection, compliance infrastructure, and speed to production

**i** The IRA's Section 45X represents a historic, government-backed industrial policy shift. The opportunity is real — but it is time-bounded, execution-dependent, and requires both financial and operational rigor to capture.

# About the Content Partner

## **J. v. G. technology GmbH** – The DESERT Company

Founded in 1997 in Bavaria, Germany. Family-owned engineering company specializing in turnkey solar module production lines.

More than 90 factory projects delivered worldwide.

On-site team training included – no prior manufacturing experience required.

### **Key areas:**

Turnkey PV manufacturing lines | DESERT Technology® |  
TÜV-certified module designs | Factory planning to production

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